Length:	17 or 24 months
Format:	Blended Methodology
Intake:	September & February
Location:	Online & Madrid



# Global Online MBA





## Global Online MBA

A top-ranked MBA empowering global leaders in their journey through transformation and disruption.

### 6 The Big Picture

8 Five Reasons Why

### 10 The Protagonist: You

- 11 The Global Online MBA Profile
- 12 Student Facts & Figures
- 16 Meet Ifeoma Uche Anagbogu

### 21 Program

- 22 Program Structure & Curriculum
- 25 Beyond the MBA
- 29 Takeaways

### 30 The Way You Learn: Blended Methodology

- 32 Why this format?
- 34 The WOW Room

### 36 The Future: Your Career

- 38 Exclusive Career Services
- 40 Customized Career Service

# The Big Picture

### The Global Online MBA is a challenging career-booster that builds upon your current professional momentum.

Our unique Blended Methodology incorporates the most innovative and future-forward teaching techniques with live video conferences, virtual activities and dynamic course material to provide you with a distinctive educational experience in line with today's modern business world.

Led by an expert faculty from across the globe, this one-of-a-kind program will provide you with the skills, knowledge and tools needed to disrupt traditional business models while inspiring lasting change. Consistently ranked as the best online MBA in both the QS and Financial Times rankings, the program's new and unique approach to learning assets consists of a variety of simulations, videos, multimedia, exercises, group and individual sessions, and high-impact learning modules to help you become the best version of yourself.

As the world constantly changes, it's more essential than ever to find an MBA that is both flexible and customizable—one that allows you to take your learning experience into your own hands. As a program that puts you in the driver's seat, the Global Online MBA offers participants maximum flexibility to choose the duration of their degree—without sacrificing the program's integrity or networking opportunities. The program fits the needs of your busy schedule, giving the option to personalize the duration of your degree—from 17 to 24 months—select your electives depending on your interests and professional ambitions, and access our pioneering content from anywhere across the globe.

# A top-ranked program with unparalleled flexibility and customization

- → INTAKE: September & February
- → LENGTH: 17 or 24 months
- → LOCATION: Online & Madrid
- → FORMAT: Blended Methodology

St Worldwide Online MBA 95 2020



FINANCIAL TIMES 2020





### CUSTOMIZE YOUR CAREER DEVELOPMENT

With our Career Transformation Program, you can personalize your learning journey to get the most out of your education. Shape your own professional trajectory by determining the duration of your course, selecting either the Entrepreneurship or Intrapreneurship track for your final project, and choosing up to six dynamic electives in your final term-giving you the multidisciplinary competitive edge you need to thrive in today's increasingly competitive job market. Our participants also have the opportunity to participate in the Global Immersion Week-an optional experience where you learn from the experts themselves, expanding your network beyond the classroom.

### BOOST YOUR CAREER

At IE Business School, we align and combine the best technologies, methodologies and faculty, while giving you control of the duration and content of your course—providing you with worldclass education that adapts to the needs of your modern life. The Global Online MBA will provide you with innovative leadership skills, a global mindset and the cutting-edge tools you need for career transformation. We prime the engine. We hand you the keys. You take it from there.

3

### A TRULY GLOBAL MBA PROGRAM

Today's business world is no longer limited to physical spaces. With our future-forward virtual classroom, you'll experience multi-layered learning in a multifaceted environment, studying alongside professionals located all around the world. Join high-achieving program participants from over 50 countries to develop highly sought-after skills, game-changing insights and an international perspective, while also sharing your own professional expertise.

### INNOVATIVE LEADERS OF TOMORROW

IE Business School's innovative drive is echoed in every aspect of the Global Online MBA. By constantly developing engaging and interactive courses, we offer participants a Blended, forward-thinking educational experience that reflects the ever-changing nature of today's business world. Combine disruptive course content, including digital transformation and databased decision-making, with inspirational leadership development to gain the key skills you need to challenge the status quo and drive your industry forward.



#### TOMORROW'S LEARNING, TODAY

Ever since creating the Blended Methodology more than 20 years ago, IE Business School has been bringing the future forward by reimagining the world of business education with its advanced, multi-platform learning environment. Thanks to this unique approach, which combines interactive courses with practical, hands-on experiences, you can learn in the same way you work.



## Global Online MBA Profile

### The Global Online MBA is for you if...

- → You are looking to boost your career in a top-ranked MBA program with a flexible format.
- → You are a resilient, driven individual accustomed to a fast-paced, intense environment.
- → You have a collaborative mindset and thrive in dynamic international group settings.
- → You're an international trendsetter with a disruptive mindset, prepared to challenge the status quo and rewrite the rules of business in a constantly changing global economy.
- → You are an energetic leader that inspires others to drive change.
- → You love a good challenge and are ready to go beyond conventional limits to reach new heights.
- → You want to take the next step in your career with a fresh mindset and new ways of doing business.















### ACADEMIC BACKGROUND, INDUSTRIES, FUNCTIONS

Our Global Online MBA students come from diverse professional backgrounds. Join a worldrenowned business network where the core of our community is centered on talent, prestige and boundless enthusiasm. At IE Business School, you'll benefit from a dynamic and diverse learning environment where you engage with students from different academic backgrounds, industries and roles.

# Sector of employment

→ 15% ENERGY

- → 15% CONSTRUCTION
- → **15%** TECH
- → 14% CONSULTING
- → 13% PHARMA/HEALTH
- → 10% CONSUMER GOODS
- → 10% INDUSTRY
- → 8% EDUCATION



- → 26% SALES & MARKETING
- → 13% OPERATIONS
- → 13% TECHNOLOGY
- → 12% STRATEGY + BUSINESS DEVELOPMENT
- → 11% GENERAL MANAGEMENT
- → 11% CONSULTING
- → 7% OTHERS
- → 7% FINANCE

# Academic background

- → 31% BUSINESS ADMINISTRATIO
- → 24% ENGINEERING
- → 12% SCIENCE
- → 10% ECONOMICS
- ightarrow 9% LAW & POLITICS
- → 7% BIOTECH
- → 7% PHARMA



Boost your global business knowledge, enrich your perspective and cultivate an international network.

### st FOR INTERNATIONAL STUDENTS Online MBA Ranking

FINANCIAL TIMES 2018

### WHERE OUR STUDENTS WORK

At IE Business School, we're proud to provide top businesses with transformational leaders of tomorrow. Here are just a few examples of where our talented students are driving change.



Coca:Cola

HALLIBURTON

cîti

**≱LATAM** 



(Henkel

Lilly

Nobel Biocare

Colgate

BARCLAYS

pwc

Johnson & Johnson

McKinsey&Company

S BAIN & COMPANY





A Kraft*Heinz* 





# Ifeoma Uche Anagbogu

Ifeoma Uche Anagbogu Process & Competence Office for Sub-Saharan Africa Subsidiaries at First Bank of Nigeria Ltd

Global Online MBA April 2017



Having a diverse class enables you to get different perspectives to issues and opens your mind to how you look into matters.



On a personal level, I am

a better manager of my

time as I have learnt to

prioritize my day better. I

juggling family, friends, a

a part-time MBA (which

commitments. I believe

the Global Online MBA

experience has made me

realize the important things

in life and how much time

the less important things

WHAT ADVICE WOULD

WHO ARE ABOUT TO

Firstly, get your family

on board, because vou're

going to need their support

and understanding on this

**BEGIN THE PROGRAM?** 

YOU GIVE TO STUDENTS

should get

never could have imagined

demanding job, church and

feels like full-time) and yet

not fall short on any of these

DEFINE YOUR EXPERIENCE IN THE GLOBAL ONLINE MBA USING ONE WORD.

### Fulfilling.

IN WHAT WAYS DO YOU THINK THE GLOBAL ONLINE MBA HAS CHANGED YOUR LIFE, PROFESSIONALLY AND PERSONALLY?

Professionally, my ability to communicate business ideas has improved; they are driven by actual data, research and patience. This is because I now break down issues the way I would analyze a case study in class, and this has positioned me more strategically in office meetings as I am able to negotiate and make more persuasive arguments. journey. Secondly, jump into your class right from the very start because 15 months can feel like a very long time when professors continuously dish out forum questions and assignments with very tight timelines.

Lastly, put your best foot forward and keep a positive mindset no matter how tough it gets during the program. It will be worth every euro and time.

### WHAT HAS BEEN YOUR FAVORITE MEMORY OF THE GLOBAL ONLINE MBA SO FAR?

My first networking event was at the Real Madrid Stadium! Such a glamorous place and it enabled me to connect with some great people I now consider lifelong friends. We were all so excited to have started the journey and there was so much enthusiasm and openness in the room that night. I felt so proud of the sacrifices I had made to get to be at that cocktail party. I will never forget it.

### WHAT IS NETWORKING LIKE IN THE GLOBAL ONLINE MBA?

The program provides ample opportunities to network. For me the greatest network is my class of over 100 diverse, unique Individuals. Different cultures, experiences and personalities generate interesting discussions, which lead to lasting friendships.



I now break down issues the way I would analyze a case study in class and this has positioned me more strategically in office meetings, as I am able to negotiate and make more persuasive arguments.



**ifeoma Uche Anagbogu** Process & Competence Office for Sub-Saharan Africa Subsidiaries at First Bank of Nigeria Ltd Global Online MBA April 2017



# Welcome to your journey of transformation

## The Program

The Global Online MBA focuses on three key areas, allowing for an intelligent, integrative and innovative MBA experience.

### INNOVATION & DISRUPTION

It's no longer enough to simply keep up in the business world. Nowadays, the most successful C-suite professionals don't follow trends—they set them. Through the flexibility of the Global Online MBA, you will be empowered to expand your mindset, try out new concepts and transcend the traditional mold, preparing you to break boundaries in your industry. See where your disruptive ideas take you by designing a pioneering business plan during the program's Innovation Capstone Project.

### MANAGEMENT

Explore diverse managerial styles and discover how to develop a holistic strategy to drive your company forward at breakneck speed. With these foundations, you will gain the tools and skill set needed to disrupt your industry and inspire others to do the same



### LEADERSHIP

Staying one step ahead of the game in an ever-changing business environment requires a new kind of business leader. Do you have what it takes?

Throughout the program, you will participate in courses like Critical Thinking, Influence and Persuasion, Leading through Emotions, Negotiation and Building High-Performance Teams, among others, taking your decisionmaking, problem-solving and leadership skills to new heights.



### **PROGRAM STRUCTURE**

### 24 MONTHS 17 MONTHS

	PRE-PROGRAM	PERIOD 1		
	3 WEEKS	6 MONTHS		
	ONLINE	MADRID 1 WEEK	ONLINE VIDEO CONFERENCES + FORUMS	
SUBJECT	FINANCIAL ACCOUNTING & ANALYSIS + ECONOMIC SJECT ENVIRONMENT + DATA ANALYTICS		DISTANCE LEARNING MODULE: SETTING THE CORE	



3-STEP CAREER TRANSFORMATION & CAREER COACHING ONLINE & DURING FACE-TO-FACE

The program's shortest version will last 17 months. However, if this option is too dense for your professional responsibilities, during the third term you can move all or half of your electives into an additional term, finishing the program in 24 months.

### PRE-PROGRAM: GETTING STARTED

Before you start the MBA, you will participate in an online pre-program course on our virtual campus to familiarize yourself with basic business concepts and our online software.

Helping students better prepare for the program, the pre-program consists of the Financial Accounting & Analysis, the Data Analytics and the Economic Environment courses and is available 3 weeks prior to the program opening.

IE Business School's unique approach to virtual, multi-platform learning consists of a variety of simulations, videos, multimedia, exercises, interactive group and individual sessions, and high-impact online learning modules to help you make the most of your educational experience.

### **1<sup>st</sup> PERIOD**

The first period includes your first faceto-face week in Madrid and your first core virtual period.

### FIRST FACE-TO-FACE WEEK

In this first face-to-face week, you will meet your workgroup, as well as network with your cohort and build the foundation for a 17-month life-changing journey. We will also lay the groundwork for intense leadership transformation through workshops. You will gain key skills such as effective communication and teambuilding, which will come in handy throughout the program. During this week, you will participate in the following workshops:

- Careers & Professional Development
- Communication for Success
- Building High Perfomance Teams
- Social Entrepreneurship
- Wellbeing
- Industry Specialized Conferences

### CORE VIRTUAL PERIOD ONE: SETTING THE CORE

The academic component begins with SETTING THE CORE. During this first period, you will be immersed in the core elements of management, learning how to run economic analysis and exploring the foundations of finance. The period focuses on key leadership methodologies, how to define corporate and competitive strategy and incorporating data analytics into decision-making.

#### Courses:

- Financial Reporting and Analysis
- Economic Environment & Country Economic Analysis
- Leading People & Teams
- Strategy
- Management Accounting
- Marketing Management

### 2<sup>ND</sup> PERIOD

The second period kicks off with your second face-to-face week in Madrid. Then continues on into the second core online period. You will also have the opportunity to attend the Global Immersion Week for those students who want to further develop their international networks.

### SECOND FACE-TO-FACE WEEK

During your second face-to-face week, you will return to Madrid, be assigned to your new workgroup and participate in the following workshops:

Negotiation,

- Teambuilding II
- Creativity & Ideation
- Networking
- Change Management
- Transformation with Purpose
- Business, Government & Sustainability

#### CORE VIRTUAL PERIOD TWO: BUILDING VALUE

During the second period, you will shift focus to the BUILDING VALUE Module where you will learn how to devise a business strategy that yields results. To do this, you will explore financial issues, key operational management skills and the ins and outs of launching a start-up or driving innovation within a corporation.

### Courses:

- Digital Transformation
- Corporate Finance
- Creating Value through Operations
- Start Up Creation
- Corporate Entrepreneurship
- Entrepreneurial Venturing Coaching

### **3<sup>RD</sup> PERIOD**

### CORE VIRTUAL PERIOD THREE: ELECTIVES

The third period is all about customization, with its array of engaging electives to choose from. Beginning online and ending with a final week in Madrid, you'll have the chance to explore six elective courses, all designed to tackle the latest trends in the business world. By being able to choose from a range of courses focusing on areas such as economics, finance, HR, IT and communications, you'll be able to gain insight into the topics that directly impact your career.

### Elective areas of study:

- Communication & Media
- Control
- Design & Management
- Economics
- Entrepreneurship
- Finance
- HR & Skills
- Human Sciences & Technology
- Information Systems & Technology
- Marketing
- Operations
- Strategy



In this period, you will also work with a coach on your Innovation Capstone Project, for which you can choose from the Entrepreneurship or Intrapreneurship track.

### FINAL FACE-TO-FACE WEEK

In the last face-to-face week, all your experience, insights and newly developed learnings come together to complete your disruptive education. You will gain the few remaining skills to effectively lead transformation in your organization, while bringing the program to a close. Now, it's time to move forward towards new challenges with a strengthened, vibrant new skill set and a lifelong network of visionary professionals.

Workshops:

- Mock Pitch
- Networking II
- Careers
- Influence & Persuasion
- Industry Specialized Conferences

### The program has a number of formats to choose from, adapting to your needs.

If you'd like to complete the program sooner rather than later, you can begin the MBA in September or February and finish it 17 months later. If this option is too dense for your professional responsibilities, during the third term you can move all, or half of your electives into an additional term, finishing the program in 24 months.

This will allow you to lighten your workload during the third term and expand your network even further as in your additional term, you will be in class with students from another Global Online MBA intake.

### BEYOND THE MBA

Several enrichment initiatives take place during the program as career-building complements our core academic offering.

### CAREER TRANSFORMATION

The Career Transformation Program takes place throughout your time with us, giving you the opportunity to participate in individual career coaching. You will meet with a career coach three times throughout the MBA, defining personal and professional goals and outlining strategies to meet these goals.

Through mock interviews, one-on-one sessions and CV evaluations, your coach will assess your profile identifying strengths and weaknesses spanning across your soft and hard skills. Through these personalized interactions, our Careers Team will help you set short-term and long-terms goals, learn more about your motivations and capabilities and help you lay the building blocks of your future.



#### INNOVATION CAPSTONE PROJECT: ENTREPRENEURSHIP AND INTRAPRENEURSHIP TRACKS

You can personalize your journey by taking one of two tracks to the final exam:

- The Start-Up Entrepreneurship Track: develop a business plan from scratch and pitch it to a group of investors.
- The Corporate Intrapreneurship Track: evolve a business opportunity within a corporate context and pitch your plan to a board of directors.

A coach will be assigned to guide you throughout the process.



24 — 25



# GLOBAL IMMERSION WEEK

The Global Immersion Week is an optional face-to-face week where Global Online MBA participants travel to different international destinations to meet other Blended MBA cohorts. There, you will gain a working knowledge of local business practices through lectures & panel discussions from world-class professionals. You will also get the opportunity to analyze local success stories through direct interaction with managers during company visits.

PREVIOUS GLOBAL IMMERSION WEEK DESTINATIONS INCLUDE:

$\rightarrow$ SAN FRANCISCO	→ MIAMI
→ SÃO PAULO	$\rightarrow$ shanghai
	$\rightarrow$ MUMBAI

SOME COMPANIES VISITED:

UBER 🤤 WAZE AWS PayPal

# The program

facilitates networking both inside your section through rotating teams and within your entire cohort through oncampus sessions. In addition, the Global Immersion Week provides opportunities for you to meet a wide range of people outside of your section and program.



Sarah Castagnola, Markets, Economic Recovery and Growth Sector Manager at Mercy Corps, Global Online MBA October 2018



# 26 - 27

GLOBAL ONLINE MBA

# TAKE-AWAYS

WHAT WILL YOU ACHIEVE WITH THE GLOBAL ONLINE MBA

### INNOVATE AND DISRUPT

1

5

in a new market landscape that has been shaped by new technologies.

2 GROW YOUR CAREER and stay one step ahead of the changing market.

- **3 BECOME DIGITALLY FLUENT** as a tech leader equipped to drive digital transformation.
- 4 BE A CHANGE MAKER able to define change and make it happen.

BECOME A STRONG LEADER able to inspire and make a strong business impact.

## 28 - 29

## The Way You Learn: **Blended Methodology**

We bring education to you, so you can get the most out of it. Our approach isn't just online or on campus - it's blended.

A TYPICAL VIRTUAL WEEK:

Open 24 hours from Monday

→ LIVE VIDEO CONFERENCE

→ Two live WOW Room video

11:00-12:30 & 13:00-14:30 CET

16:00-17:30 & 18:00-19:30 CET

→ ONLINE FORUMS:

**SESSION:** 

We align and combine the best of technology, pedagogy and our worldclass faculty, so you can experience multi-layered learning in a multi-faceted environment.

Through our virtual campus and our WOW Room, you get a challenging and highly interactive educational experience. The well-structured, faculty-led sessions fit into the modern professional's busy schedule and can be accessed anywhere there's an internet connection. Engage with other global professionals in synchronous and asynchronous sessions including interactive small groups where you work on real-world, industry-based case studies.

Asynchronous online discussions - The forums offer the possibility to participate in the faculty-led asynchronous sessions every week from Monday to Thursday. Professors will moderate these written discussions about chosen topics in order to achieve the learning objectives.

Through our state-of-the-art WOW Room. you connect to synchronous, interactive and faculty-led sessions at established times on Saturdays to engage in a discussion about the topic determined for that day. These Saturday sessions are truly an extension of the traditional classroom experience, allowing you to negotiate and collaborate with your classmates in the same classroom, despite being seated all around the globe.



#### **ONLINE WEEK**



### SIMULTANEOUSLY

SAT	SUN	MON	TUE	WED	THU	FRI
INDIVIDUAL & GROUP PREPARATION OF UPCOMING SESSIONS						
INDIVIDUAL & GROUP WORK ON ASSIGNMENTS						

### Б 1

0 M

### WHY THIS FORMAT?

# 01

### ADAPTABILITY TO SUIT YOUR LIFESTYLE

The modern professional's fast-paced lifestyle doesn't naturally accommodate the commitment needed for quality higher education. The Global Online MBA allows for flexible learning that molds itself around the schedule of even the most jet-setting executive. Log into the virtual campus from wherever you are.

# 02

### TRULY DIVERSE

Our Blended Methodology allows you to meet international professionals and faculty and create long-lasting business relationships. Our blended cohorts unite professionals from different backgrounds, functions, industries, nationalities and places of residence for a truly blended experience.



### A MASTER OF EDUCATIONAL TECHNOLOGY

The Global Online MBA has fine-tuned the use of technology in education to improve the distance-learning experience. We use a combination of online discussions, multimedia documents, video conferences and more to provide a highly adapted, interactive, user-friendly educational experience.



### **BECAUSE LIFE IS BLENDED**

Your personal and professional life is already blended. Every day, businesses have teams scattered throughout the world, leading projects from different parts of the globe. So, shouldn't your education work the same way? Our Blended Methodology mirrors today's reality, allowing you to strike the balance between academic progress, professional growth and personal fulfillment. Don't put your life on hold.





th FOR CLASS EXPERIENCE
Online MBA Ranking
as 2018



Learn more about our Blended Methodology.

Our updated, state-of-the-art WOW Room is a virtual learning experience without limits. It allows for enhanced collaboration and networking capabilities, resulting in a dynamic, intercultural exchange of knowledge and ideas.

Some of the world's most innovative technology has gone into producing this unique, lifelike virtual learning experience.

### → EMOTION RECOGNITION SYSTEM. Take part in your virtual class with our real-time tracking system that will help us bring you and your class the most engaging, relevant learning experience.

→ BORDERLESS CLASSROOM.

01:42 PM

> Join in on free and fluid debate with other ambitious students from any corner of the planet.

#### → HANDS-ON TECHNOLOGY.

Cast your vote in live class polls, collaborate with virtual documents in real time and take part in dynamic, interactive role plays. Even if you're in different countries, it'll feel like you're in the same room.

→ COMPUTER, TABLET OR MOBILE.

Choose the device that works best for your educational needs.

### → MAXIMUM DIVERSITY FOR YOUR PROFESSIONAL NETWORK.

Forge real, lasting connections with the best global talent thanks to our seamless technological system.

Drive the new era of virtual learning. Live an innovative educational experience. Unlock the door to your future!

CHAT

# LEARNING

## The Future: Your Career

### Unlocking your potential with IE Business School Talent & Careers.

Our Talent & Careers Department is made up of a growing team from all over the world who work closely with more than 3,500 international recruiters, connecting them to you directly.

Our international job bank gives you lifelong access to opportunities spanning different sectors and functions. Through our dedicated Careers Team, get advice from experts on how to brand yourself better, improve your CV and how to tackle job interviews.

### 

I came to the Global Online MBA to fortify some of my business weaknesses. However, I unexpectedly gained even more by learning the value of my unique strengths through feedback from my amazing international peers and professors. I'm shifting my career from operations to business strategy creating innovation partnerships for international scale ups.



Laura Schulte.

Founder & Speaker at Project Renaissance Innovation Advisory. Global Online MBA April 2017



6,000

3,500



### EXCLUSIVE CAREER SERVICES FOR OUR GLOBAL ONLINE MBA STUDENTS

The Global Online MBA residential periods give you the perfect opportunity to get to know our Talent & Careers Department in person. This is where you will participate in personal-preparation sessions to get ready for the Assessment Center Simulation – a 360° profile evaluation to prepare you for grueling interview sessions, psychometric testing and networking exercises. WORLDWIDE FOR EMPLOYABILITY Online MBA Ranking

st



During the residential period you will also become familiar with all of our student resources, and meet your Careers Advisor who guides you throughout the program.

### WE ALSO OFFER TWO TYPES OF WEBINARS: STRATEGIC AND GEOGRAPHIC.

The strategic sessions provide essential insights for successful career development, focusing on interview and networking skills, salary negotiation and job boards. In the geographic webinars, you will find out information on international job markets, while also receiving top tips and recommendations for a successful job search.

Career Education will also give you access to different online resources, platforms and tools that are invaluable for your career development.

### **RECRUITER RELATIONS:**

Global Online MBA students have lifelong access to more than 6,000 job offers available on the IE Career Portal.

### **CAREER EDUCATION:**

We regularly offer workshops, webinars and sessions to help guide your career journey. These begin by showing you how to define your next career goal, and end with you excelling at the recruitment process for your dream job.

During our face-to-face weeks you will you will take part in the 6-hour Assessment Center Simulation. In this workshop, industry experts and consultants from top companies will help you uncover your individual areas of improvement, allowing you to navigate the recruitment process with ease. Through continual evaluation you will understand your individual strengths and weaknesses, meaning you can then develop the essential skills for success in your desired industry.

#### CAREER ADVISING

The Global Online MBA class will have an assigned Talent & Careers Advisor to offer customized career advice. Alongside this, each student will have three coaching sessions with external consultants and sector-specific mock interviews. All these services will be provided through Skype by experts from top companies.

### CUSTOMIZED CAREER SERVICE

We provide expert services to help you take your next step. Our Talent & Careers Department offers in-depth career assessment, giving you the tools to design a successful job search, with:

### **RESOURCES:**

From industry and salary guides, to sector-specific job banks, we give our students everything they need.

### **TRAINING:**

With one-on-one Career Advising Sessions, webinars and other IE Career Portal resources, we guide your career trajectory towards success.

#### **OPPORTUNITIES:**

Access diverse job opportunities through our job bank on the IE Career Portal at any time. IE Talent & Careers are specialists in the following industries:

- → Pharma/Healthcare
- → FMCG
- → Luxury
- → Retail
- → Tech
- → Law
- → Finance
- → Real Estate
- $\rightarrow$  Architecture and Design
- → International Development
- → Consulting
- → Industrial
- → Energy
- Companies: Google AIRBUS amazon LVMH Deutsche Bank C Abbott Opepsi WILL BCC Companies

OF IE MASTER'S STUDENTS FIND A JOB WITHIN 3 MONTHS AFTER GRADUATION

> COMPANIES PARTICIPATE IN ON-CAMPUS INITIATIVES



EXCLUSIVE ON-CAMPUS & ONLINE FORUMS HELD EVERY YEAR

To find out more about who we are and what we do, meet us on the Lifelong IE Business School pages.

Always on hand to clear your path to career success!

There are many doors to success. Open the right one for you



### SOMETIMES, YOU NEED TO TAKE A STEP SIDEWAYS TO CONTINUE MOVING FORWARD.

If you're thinking about shifting careers, we're here to help. Moving into a new industry means venturing into a new world of networking. By promoting student-alumni interactions, we create dynamic networking experiences for diverse professionals from global industries.

Thanks to our reciprocity agreements with other top schools, online geographic job guides, and job-search information for specific countries, you can be sure to take the right career step.



### YOU LOVE YOUR JOB. KEEP OPENING DOORS TO ACCELERATE YOUR CURRENT CAREER TRAJECTORY.

Propel your current career and reach new heights. With our close relationships with top industry players and world-class job-seeking resources provided by the dedicated Talent & Careers department, you can open the door to the next level of career success.



UNLOCK YOUR ENTREPRENEURIAL CREATIVITY AND PUT YOUR RESTLESS MIND TO GOOD USE.

Our Talent and Careers department helps establish relationships that generate alumni career opportunities in diverse and innovative start-ups. So no matter what your entrepreneurial ambitions are, we provide ample opportunities for our students to connect with fellow visionaries and like-minded disruptors.



# IE Business School

- 49 A word from our Dean
- 50 The School
- 54 The Experience
- 58 Humans of IE Business School
- 60 Lifelong IE Business School
  - 60 Talent & Careers63 Alumni Community
- 65 Accreditations & Rankings
- 67 Admissions & Financial Aid
- 70 International Offices



# A word from our Dean

### 

More than 60,000 students, alumni and professors from over 165 countries make up an ecosystem that is rich in vision and ideas. At IE Business School, one of our primary objectives is to build a close and supportive community of students and alumni all around the world. More than 60,000 students, alumni and professors from over 165 countries make up an ecosystem that is rich in vision and ideas. By joining IE Business School, you become a vital member of an amazing community, where immediately you will find yourself playing an integral part in making our community even stronger.

A leading aspect of IE Business School's DNA is diversity. Diversity in terms of geography, culture and points of view serves as a powerful engine for innovation and allows IE Business School to stand out as one of the top business schools in the world.

In today's professional environment, students clearly need to push initiatives and drive their own vision, generating an impact on not only the people around them, but also the global business community. At IE Business School, we support our students as they work towards attaining their goals and dreams. Throughout their journey, we aim to instill an entrepreneurial mindset that provides them the skills, knowledge and confidence that will make them successful in their careers.

Having been a part of this community for more than ten years, it has been, ever since the beginning, this incredible entrepreneurial spirit that led me to choose what I feel is the perfect match for me.

Martin Boehm Dean of IE Business School

## The School

We're an institution of restless learning. An institution of powerful connection. An institution that always strives for more.



### Our global network represents international, transformational entrepreneurial vision. From our Bachelors to our Doctorates, we mirror the market, molding our education to incorporate current trends using innovative methodologies. At IE Business School, what you imagine is possible is only the beginning.

#### OUR WAY

At IE Business School, our values come from a belief that we can use innovation and technology to break down boundaries, benefiting people around the world. We don't believe there is just one way to do something, that there is a one-size-fits-all approach that can incorporate the diverse range of nationalities and institutions we represent.

- → TECHNOLOGICAL IMMERSION AND A CULTURE OF INNOVATION
- → ENTREPRENEURIAL MINDSET
- → HUMANITIES TO UNDERSTAND THE WORLD
- → DIVERSE NATIONALITIES, CULTURES AND IDEAS





IE BUSINESS SCHOOL

## The Experience



### IE Business School is much more than a school - it's an experience.

### THE WAY YOU LIVE

What is life like at IE Business School? It's the hustle and bustle of a major European city. It's quiet cañas after class in Segovia's scenic streets. It's an international hub of bubbling creativity. It's getting to travel the world and have classmates that become your local tour guides. With a hugely diverse student body, an always-connected community and a lifelong network around the world, life at IE Business School is a transformative experience.



# Not just a Business School



I love that in class we have such a multicultural and confident group.

Janna, Philippines.

### 

A creative and disruptive washing machine!

Luca, Italy.

55





A hothouse for innovation where ideas sprout.

Peter, Australia.

I have learnt the power that comes out of diversity.

Arpit, India.



A burst of visions

and creations!



### 

This is the best International experience I could imagine!

Carola, Spain.



### Humans of IE Business School

Welcome to our diverse community represented by 160 nationalities in our student body.

### COMMUNITY

IE Business School promotes everlasting relationships among the members of the community, facilitates a common platform of business, career development and lifelong learning opportunities, with the objective to encourage personal and professional development of students and alumni.

### ALUMNI

The Alumni network is a system that provides services and tools for all our esteemed Alumni. Also serving as a lifelong point of contact between Alumni and with IE, the tools, resources and events aim to positively impact our own community—and beyond. With volunteer programs, alumni recognition, clubs, reunions and other networking events, we ensure our graduates play an active part in an institution they can truly call their own.

ie.edu/alumni ie.edu/alumni/es



## Lifelong IE Business School:

### TALENT & CAREER DEPARTMENT

Our Talent & Careers Department is made up of top industry experts and professionals from around the world. Through close collaboration with international recruiters, this dynamic team puts our students and alumni in contact with the most in-demand jobs. You will also gain access to our global job bank, which will allow you to apply for exclusive cross-sector career opportunities. What's more, with expert advice from our dedicated Careers Team, you'll also learn how to brand yourself, improve your CV and tackle challenging job interviews.



230 +

companies on campus,

company presentations,

networking events,

assessment centers, interviews and more.

participating in IE Talent Forums,



IE BUSINESS SCHOOL TALENT FORUMS:

10+ sector-specific forums on campus every year

Online MBA Exchange Forum:

As IE Business School alumni, you'll have access to the Online MBA Exchange Forum, allowing you to network with leading professionals from diverse industries.

### IE TALENT FORUMS:

PHARMA:

bott	Lill
bott	Lill

epsi. Restaurant Brands International LVMH

TECH: Google amazon facebook

FINANCE: Goldman J.P.Morgan Deutsche Bank

REAL ESTATE/ARCHITECTURE AND DESIGN:

CONSULTING:

Deloltte. BCG McKinsey&Company

INDUSTRIAL/ENERGY:



INTERNATIONAL DEVELOPMENT:



### WE ARE A MEMBER OF:





As a member of these associations, at IE Business School we have the opportunity to build relationships with other prestigious institutions of higher learning. This allows us to develop advanced coaching tools and resources while enhancing our student services through reciprocity agreements.

At IE, we have established agreements with: Georgetown, Stanford, Chicago Booth, Kellogg, MIT Sloan, NYU Stern, Yale, Michigan Ross, Tuck, UCLA Anderson and UC Irvine in the USA, Queen's University and UBC Sauder (Canada), CEIBS (China), SDA Bocconi (Italy), INSEAD (France and Singapore) and London Business School (UK).

### Thanks to these alliances, our students benefit from exclusive services, including:

- Our world-class services, which are constantly being updated thanks to efforts to share and exchange best practices and cutting-edge resources with other globally minded schools.
- Collaborative efforts with other top institutions, providing our students with a wealth of resources from other Talent & Careers departments.
- Access to a global network of highly esteemed faculty members, allowing us to make contact with our IE Talent & Careers team through partnership events, and other networking activities.





### **ALUMNI COMMUNITY**

A unique network of contacts - we organize various events around the world, including masterclasses, networking events, and international club chapter meetings, amongst others. Our alumni also have the chance to become a part of our clubs located in different countries and to participate in clubs that highlight sectors and functions (entrepreneurship, innovation tourism, etc.)

### LIFELONG LEARNING:

After finishing your MBA, you will be able to continue your education with both classroom and online activities available. Some examples are businesses updates, workshops, insights, conferences seminars, book presentations technical management and communication trainings. More than 60,000 alumni are part of our community in over 100 countries. As an IE community member, you will gain lifelong access the IE network and the opportunities that come with it.



# Accreditations & Rankings

st Worldwide Online MBA

It's not just creating a shared vision that keeps us going. It's not just the boundaries we've broken; the connections we've made, or our consistent success in world rankings.

It's the vision we want to realize.

It's continuing to break boundaries and forge connections. It's not just the recognition that comes from school rankings, but all of our achievements—with the promise of more to come. We're a school that truly looks to the future. 2 nd Worldwide Online MBA FINANCIAL TIMES 2020

IE Business School is fully recognized by the world's leading accreditation bodies:







## Admissions

We seek motivated, creative and high-potential candidates who stand out for their academic and professional achievements, as well as interpersonal skills. We take a holistic approach when evaluating each candidate in order to bring the most talented people into our international classrooms.

### ADMISSIONS PROCESS

Students must fulfill the following requirements to be able to request the issuance of the Official University Degree upon completion of the Master Program.



### ONLINE APPLICATION FORM

Candidates should complete the sections that appear in the online application form.



### **ONLINE ASSESSMENT**

Once you have submitted your online application fee, you will receive a link to answer three live questions, two in video format and one in written format. This way, our admissions team will be able to meet you virtually and evaluate your capacity to respond in real time.



#### ENTRANCE EXAM

Students are required to take either the GMAT, GRE, IEGAT or Executive Assesment (EA).

# 05

### ADMISSIONS COMMITTEE FINAL DECISION

After the interview, your entire application will be evaluated holistically by our Admissions Committee. This is the last step of your application and it will take roughly 1-2 weeks for the Admissions Committee to get back to you with a final decision. Admissions are valid for the intake you apply to and the following one.



### PERSONAL INTERVIEW

You will have a personal interview (face-to-face or via Skype) with an Associate Director of the Admissions Team.



## **Financial Aid**



### FINANCIAL AID

Pursuing higher education requires a significant investment both in terms of time and cost that requires prior planning. To support this investment, various funding sources are available.

When evaluating how to pay for their education, students often explore a number of resources, including personal financing, sponsorships, tuition assistance from their employers and student loan programs. Many students rely on a combination of such resources to fund their studies.

### SCHOLARSHIPS

IE has a number of scholarships with a broad range of criteria available for admitted Global Online MBA applicants. If you wish to be considered for a scholarship, an early application is advisable as the process is highly competitive and scholarships are awarded on a rolling basis.

#### EMPLOYER SPONSORSHIP

Around 35% of our Global Online MBA students receive some form of financial sponsorship from their employer, as their organizations know it is an important investment in their talented professionals. Gaining financial support from your organization can be a tremendous asset, so if you are looking for approaching your employer, contact our Admissions Team.

### STUDENT LOANS

Several private student loan programs are available for students pursuing a Master's degree at IE Business School. Additionally, government funds and regional loans are available to our students, depending on specific country of citizenship or residence.

### FLEXIBLE TUITION PAYMENT PLAN

The Global Online MBA offers a special payment plan, allowing students a flexible option in financing their MBA. If you have any questions regarding approaching your company about corporate funding, please contact us. admissionsblendedmba@ie.edu

At IE Business School we are committed to helping you explore funding sources so that you carefully plan for such an investment and make informed decisions. For more information regarding specific options including scholarships, loans and fellowships, visit our website.

#### ie.edu/financial-aid

Possible additional legalization and/or translation requirements might be applicable, visit our registrar's office website for more information.

# **International Offices**

**IE INTERNATIONAL DEVELOPMENT:** BUILDING COMMUNITY AND NETWORKING AROUND THE WORLD

Based in 30+ offices worldwide, our 150-strong recruitment staff search far and wide for top international talent. This begins a life-long relationship that lasts even after graduation. With over 5,000 events per year in more than 100 countries, our International Development team provides support to our candidates, students and alumni.



Attend one of our events

FUROPE

FRANCE - PARIS france@ie.edu

GERMANY, SWITZERLAND & AUSTRIA - MUNICH dach@ie.edu

**ITALY & THE BALKANS** italia@ie.edu

PORTUGAL - LISBON portugal@ie.edu

EASTERN EUROPE & CENTRAL ASIA - MOSCOW eeca@ie.edu

**SPAIN - MADRID & SEGOVIA** iespain@ie.edu

TURKEY - ISTANBUL turkey@ie.edu

**UK & IRELAND - LONDON** uk@ie.edu

NORTH AMERICA

WEST & MIDWEST USA -LOS ANGELES westcoast@ie.edu

SOUTH USA & CARIBBEAN -MIAMI southusa@ie.edu

NORTHEAST USA - NEW YORK northeast@ie.edu

CANADA - TORONTO canada@ie.edu

### CLOSE TO YOU, CLOSE TO COMPANIES

Close relationships with leading global companies and start-ups place us in the heart of corporate and entrepreneurial ecosystems. Join over 1,000 career-focused events, including industry-oriented conversations with IE experts, or take part in career fairs organized alongside IE Talent and Careers. Beyond the events, you can connect with top alumni or tap into local entrepreneurial ecosystems in your region, all the while benefiting from expert research on the future of the workplace.

ASIA

**AUSTRALIA & NEW ZEALAND** - SYDNEY australia@ie.edu

NORTH CHINA - BEIJING china@ie.edu

SOUTH CHINA - SHANGHAI china@ie.edu

INDIA & SOUTH ASIA -MUMBAI india@ie.edu

JAPAN - TOKYO iapan@ie.edu

SINGAPORE & SOUTHEAST ASIA - SINGAPORE singapore@ie.edu

SOUTH KOREA - SEOUL korea@ie.edu

MIDDLE EAST/ AFRICA

KUWAIT & OMAN - DUBAI

WEST AFRICA - LAGOS nigeria@ie.edu

SOUTHERN AFRICA -JOHANNESBURG southernafrica@ie.edu



LATIN AMERICA **ARGENTINA & URUGUAY -**

BUENOS AIRES argentina@ie.edu uruquav@ie.edu

BRAZIL - SAO PAULO brasil@ie.edu

CHILE - SANTIAGO DE CHILE chile@ie.edu

#### COLOMBIA - BOGOTA colombia@ie.edu centroamerica@ie.edu

ECUADOR - QUITO

**MEXICO CITY - MEXICO** mexico@ie.edu

PERU, BOLIVIA & PARAGUAY - LIMA

peru@ie.edu bolivia@ie.edu

**VENEZUELA - CARACAS** venezuela@ie.edu

SAUDI ARABIA - RIYADH saudi@ie.edu

UAE, QATAR, BAHRAIN,

uae@ie.edu

www.ie.edu/global-online-mba

contact us admissionsblendedmba@ie.edu

FIND US AT



